

Income Producing Activity Tracker

Month _____ IPAs (Income Producing Activity)

10 Sample packs (pass out 10 and follow up)

	Name	Date	Response
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			

9 Prospects who listen to a Discover Arbonne call or attend a live DA

	Name	Date	Response
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			

8 Reorders (from existing customers)

	Name	Date	Amount
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			

7 Business Appointments (one-on-ones; not group presentations)

	Name	Date	Response
1.			
2.			
3.			
4.			
5.			
6.			
7.			

**6 Group Presentations or Launches
(for you or brand new BBs direct to you)**

	Name	Date	Amount
1.			
2.			
3.			
4.			
5.			
6.			

5 New \$150 PCs or Consultants direct to you

	Name	Date	Amount
1.			
2.			
3.			
4.			
5.			

4 Chapters in a leadership or personal growth book

Book: _____

3 ASVPs direct to you

	Name	Date
1.		
2.		
3.		

2 New BBs launched direct to you (do their launches)

	Name	Date
1.		
2.		

1 New person in qualification for District direct to you

Name: _____

“The only thing that stands between a person and what they want in life is the will to try it and the faith to believe it’s possible!”