



# IS ARBONNE FOR YOU?

**EARNINGS.ARBONNE.COM**

Arbonne is a health and wellness company with over four decades of history. Our brand philosophy embraces the connection between a healthier mind, stronger body, and more beautiful skin. We are a Certified B Corporation™, which means we balance profit with people and the planet. We are committed to sustainability measures by decreasing waste and increasing recycling, while helping people to flourish by being good to themselves, their community, and the planet.



*“When I dreamt of Arbonne, I wanted it to be a place where people could flourish.”*  
*Petter Mørck, Arbonne Founder*

## THE BUSINESS

- Own your own online business with a low start-up cost.
- Work this business alongside your current career, school schedule, or busy lifestyle.
- Share and sell products you love and earn when your Clients and Preferred Clients order and reorder.
- Have a global online business in the US, CA, UK, PL, AU, and NZ.
- Earn rewards and incentive trips based on both your personal sales performance to Clients and Preferred Clients, and that of your team’s.
- Learn more at **EARNINGS.ARBONNE.COM**.

## THE PRODUCTS

- Plant-based ingredients, clean standards, and a strict ingredient policy.
- Always cruelty-free, vegan and formulated without gluten.
- Consumable products = repeat sales!
- With skincare, nutrition, personal care, baby care, hair care, and makeup products, there’s something for everyone!
- 90-day money back guarantee.

## WHAT IF YOU COULD...

- Create more opportunities to earn a little extra money?
- Choose who you work with?
- Improve your overall wellbeing?
- Build your own business?
- Set your own schedule?
- Help change people’s lives?

## DID YOU KNOW?

### WORK HABITS ARE CHANGING<sup>1</sup>

Accounting for an estimated \$1.4 trillion of U.S. income in 2018, people are looking for ways to be their own boss.

### SOCIAL BUSINESSES ARE GROWING<sup>2</sup>

92% of consumers trust recommendations from people they know.<sup>3</sup> Social media helps expand how many people you can get to know.

### GLOBAL WELLNESS IS BOOMING<sup>4</sup>

This is a \$4.2 trillion industry that continues to grow.<sup>4</sup> People value clean skincare, wellbeing, and weight management solutions.

<sup>1</sup>gallup.com

<sup>2</sup>dsa.org

<sup>3</sup>business2community.com

<sup>4</sup>globalwellnessinstitute.com

To see what the typical Arbonne Independent Consultant earned in 2021, go to **EARNINGS.ARBONNE.COM**. The VP Success Award is available at the VP level; less than 2% of the AICs achieve this award.

Actual results will vary depending upon individual effort, time, skills, and resources. Arbonne makes no guarantees regarding earnings.

# 3 WAYS TO EARN WHEN YOU SHARE & SELL THE PRODUCTS YOU LOVE

## PERSONAL SALES COMMISSION:

You sell something and earn commission.

## OVERRIDES:

Commissions earned from your team's product sales to Clients and Preferred Clients.

## ACHIEVER AWARDS:

Earned at every level based on sales performance.

### ANNUAL EARNINGS OF ARBONNE INDEPENDENT CONSULTANTS IN 2021

LEVEL	AVERAGE ANNUAL EARNINGS	MEDIAN ANNUAL EARNINGS	TOP 50 AVERAGE	BOTTOM 50 AVERAGE	% OF INDEPENDENT CONSULTANTS AT LEVEL	AVERAGE TIME TO POSITION
<b>National Vice Presidents</b>	\$187,791	\$137,969	\$529,583	\$56,568	1%	62 Months
<b>Regional Vice Presidents</b>	\$44,656	\$42,163	\$105,259	\$4,140	3%	38 Months
<b>Area Managers</b>	\$10,452	\$8,951	\$40,313	\$264	8%	21 Months
<b>District Managers</b>	\$1,836	\$1,293	\$15,194	\$8	27%	8 Months
<b>Independent Consultants</b>	\$194	\$97	\$2,419	\$1	61%	n/a

The full U.S. Independent Consultant Earnings Statement (2021) is available at [EARNINGS.ARBONNE.COM](https://www.arbonne.com/earnings).

For further details about the Arbonne SuccessPlan, speak to your Arbonne Independent Consultant, visit [arbonne.com](https://www.arbonne.com), or call Customer Service at 1.800.ARBONNE.

In 2021, a typical Arbonne Independent Consultant in the United States earned \$250 in commissions and overrides. The VP Success Award is available at the VP level. For more information: [EARNINGS.ARBONNE.COM](https://www.arbonne.com/earnings).

Actual results will vary depending upon individual effort, time, skills, and resources. Arbonne makes no guarantees regarding earnings.

## 2 WAYS TO GET STARTED

### JOIN AS A PREFERRED CLIENT – \$29 FOR ONE YEAR

- 20%–30% product discount every time you shop
- Free shipping on all orders \$150 SRP or above (orders below \$150 SRP are charged a flat-rate shipping fee)

### START YOUR OWN BUSINESS AS AN INDEPENDENT CONSULTANT – \$49 TO GET STARTED

- Earn up to a 35% retail commission on your personal product sales to your Clients
- Earn up to a 15% retail commission on Preferred Client (PC) sales
- NO mandatory minimum purchase requirements and NO inventory requirement

You can also purchase product at 10% off as a Retail Client with no registration fee by using Promo Code **ARBONNE10** at checkout. When the order reaches \$150 SRP or more, you will also receive free shipping!



**JOIN TODAY! ASK YOUR INDEPENDENT CONSULTANT TO SHOW YOU HOW TO GET STARTED!**

